



**Participación Porcentual en las Exportaciones de
Los Principales Compradores del Exterior del Café
De El Salvador/Market Share of Main Salvadoran
Coffee Buyers**

Ejercicio cafetero 2005/06 *
2005/06 Coffee Year

| Comprador/Buyer | Quintales / 46 Kgs Bags | % |
|---|----------------------------|------------|
| BERNHARD ROTHFOS INTERCAFE AG. | 197,897 | 13.8% |
| TALOCA AG. | 154,125 | 10.8% |
| COFEX INTERNATIONAL | 133,575 | 9.3% |
| ITOCHU CORPORATION | 111,449 | 7.8% |
| LOUIS DREYFUS CORPORATION | 111,113 | 7.8% |
| COFFEE AMERICA (USA) CORPORATION | 88,125 | 6.1% |
| ECOM AGROINDUSTRIAL CORP. LTD. | 68,100 | 4.8% |
| VOLCAFE SWITZERLAND LTD. | 58,235 | 4.1% |
| PANAMERICAN COFFEE TRADING CO. S.A. | 57,038 | 4.0% |
| NOBLE AMERICAS CORP. | 52,124 | 3.6% |
| MERCON COFFEE CORP. | 43,417 | 3.0% |
| BERNHARD ROTHFOS GMBH & CO. | 33,075 | 2.3% |
| CONTINENTAL TRADE AND COMMODITY SERVICE | 26,813 | 1.9% |
| COMTRADE SRL | 25,230 | 1.8% |
| ROYAL COFFEE, INC. | 24,510 | 1.7% |
| OTROS | 248,817 | 17.4% |
| TOTAL | 1,433,640 | 83% |

* Cifras provisionales

Ejercicio cafetero 2004/05
2004/05 Coffee Year

| Comprador/Buyer | Quintales / 46 Kgs Bags | % |
|-------------------------------------|----------------------------|-------------|
| COFEX INTERNATIONAL | 258,825 | 15.1% |
| BERNHARD ROTHFOS INTERCAFE AG. | 208,613 | 12.2% |
| TALOCA AG. | 201,024 | 11.7% |
| COFFEE AMERICA (USA) CORPORATION | 99,113 | 5.8% |
| BERNHARD ROTHFOS GMBH & CO. | 93,000 | 5.4% |
| ECOM AGROINDUSTRIAL CORP. LTD. | 91,388 | 5.3% |
| NOBLE AMERICAS CORP. | 78,750 | 4.6% |
| ITOCHU CORPORATION | 69,870 | 4.1% |
| LOUIS DREYFUS CORPORATION | 69,675 | 4.1% |
| PANAMERICAN COFFEE TRADING CO. S.A. | 65,063 | 3.8% |
| VOLCAFE SWITZERLAND LTD. | 52,320 | 3.1% |
| MERCON COFFEE CORP. | 40,013 | 2.3% |
| COMTRADE SRL | 38,949 | 2.3% |
| ROYAL COFFEE, INC. | 28,925 | 1.7% |
| OTROS | 316,281 | 18.5% |
| TOTAL | 1,711,806 | 100% |

Fuente / Source: Consejo Salvadoreño del Café. Base de Exportaciones
 Datos al 31 de julio de 2006
 Cifras actualizadas el 1° de agosto del 2006